#### Where does innovation come from?

New Ideas— New Approaches Suppporting Innovation
National Federation of Voluntary Bodies

23 October 2007



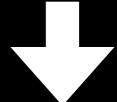
John O'Brien johnwobrien@gmail.com

A common way to think about innovation is to see it as a result of a **Push** approach to allocating resources

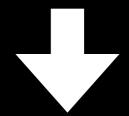
**Push** for Products

R & D or genius

Model optimized for manufacture



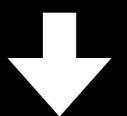
Market



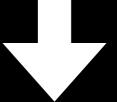
Adopt

Push for Policies

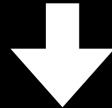
Representation & Consultation



Law -> Policy -> Rule



Inspection -> Correction



Implementation



In fact, Mountain Bikes emerged from among a group of passionate bike riders who wanted the challenge of riding on Northern California mountian trails. They built **clunkers** for one another adapting old bike frames, experimenting with tires & breaks. As these prototypes grew more refined, one of their number saw a commercial opportunity & began to manufacture them.



These qualities of the Mountain Bikers efforts provide us some guidance for an important area for innovation: creating new ways to generate deep changes

Passion to ride: desire for experience, not planning or building perfect bikes, or manufacturing.

Co-produced by a loosely coupled network of builder-riders free & willing to try, test, & tell

Selves at risk

Loose parts & freedom to reshape & adapt them

Rapid testing of lots of variations to learn from

Innovation in generating deep change might come from Pull: the creation of active platforms that call together a newtork around an irresistable desire to create. draw needed resources, learn by acting, & so build know-how & shift expectations

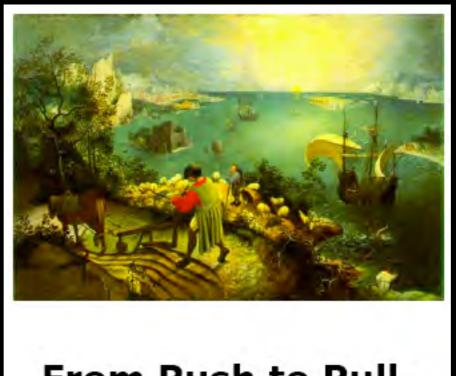
Draw Resources

Networked

Desire to Create

Try & Tell

Spread the answers



#### From Push to Pull-Emerging Models for Mobilizing Resources

John Hagel & John Seely Brown

Working Paper, October 2005

# Read more about push vs pull www.johnseelybrown.com/pushmepullyou4.72.pdf

Networked
Desire to Create

It begins in desire what do we feel drawn to create to connect our work to our highest purpose?

[We] recognize the right of persons with disabilities to work, on an equal basis with others; this includes the right to the opportunity to gain a living by work freely chosen or accepted in a labour market and work environment that is open, inclusive and accessible to persons with disabilities.



-UN Convention on the Rights of Person's with Disabilities

Article 27

Persons with disabilities have the opportunity to choose their place of residence and where and with whom they live on an equal basis with others and are not obliged to live in a particular living arrangement

Persons with disabilities have access to [the] personal assistance necessary to support living and inclusion in the community, and to prevent isolation or segregation from the community



–UN Convention on the Rights of Person's with Disabilities

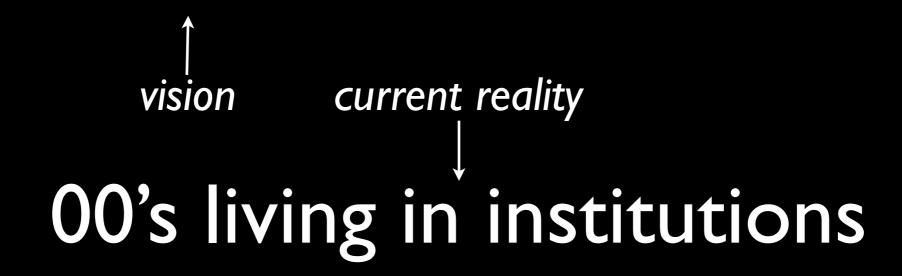
Article 19: a) b)

[We] recognize the right of persons with disabilities to work, on an equal basis with others; this includes the right to the opportunity to gain a living by work freely chosen or accepted in a labour market and work environment that is open, inclusive and accessible



00's spend most or all of their day in services created as alternatives to inclusive work environments

Persons with disabilities have access to [the] personal assistance necessary to support living and inclusion in the community, and to prevent isolation or segregation from the community



#### Who are "Persons with disabilities"

Not realistic for those we support

We can't predict, we have to create

# 00's spend most or all of their day in services created as alternatives to inclusive work environments

This is people's or families' choice & we have no business trying to change their minds

Employers won't hire

We need to learn how to create real jobs for many, many more people

### 00's living in institutions

Nothing to do with me and my organization

Our whole system creates this condition so we all have a chance to make a difference

If you're not part of the problem, then you can't be part of the solution.

-Bill Torbert

# Personalized support for choice of supports to live & work included

What % of current investments have great potential for improvement in supporting these outcomes?

How committed am I to significantly improving this capacity?

### To make the necessary changes

Small improvements in what we are already doing

Deep change: there will be real losses to face If we decide to create the deep changes that will increase our ability to realize the vision of people well supported & included as contributing citizens we will encounter some tention between the reasons we claim support & the change we want to be.

We have claimed public support because...

- ...we provide places for people to live & spend the day
- ...we provide professional care & treatment
- ...we keep people safe & make them happy

### Networked Desire to Create

We create value by supplying & supporting trustworthy

respectful

resourceful

people

who are willing

to be recruited into relationship by the person to invite imagining better to act with the person & allies

### A way to change that honors people's right to self-determination

Stop deciding for people who they will live with & how they will spend the day (PUSH) & assist people to create platforms that give them ways to pull the resources they require in order to live a life that makes sense to them (PULL)

**Draw Resources** 

Networked

Desire to Create

Try & Tell

Spread the answers

Person & allies

Networked
Desire to Create

Networked
Desire to Create

Networked

Desire to Create

Networked
Desire to Create

Networked
Desire to Create

Networked
Desire to Create

Networked Desire to Create Networked
Desire to Create

Networked
Desire to Create

#### Organization

Networked
Desire to Create

Networked
Desire to Create

Networked
Desire to Create

**Nation** 

Networked
Desire to Create

### Networked Desire to Create

### Innovation originates in listening

Listening grows from creating stillness & connection

stop

Downloading

still

Voice of Judgement

Voice of Cynicism

Voice of Fear

makes room for

to create new

ways

Draw Resources

Networked

Desire to Create

Try & Tell

Spread the answers

Draw Resources

Networked
Desire to Create

Make alliances
& let connections
give rise to curiosity

Who will be left out? Who among them can we invite to co-create what it takes?

everyone has both a responsibility and a right to contribute fully to society in Ireland, through an active and continuing engagement



## Increasing people's PULL by putting resources under their direct control

5 organizing principles that service providers can discover ways to adopt, even without national policy change.

These are derived from the work of



www.in-control.org.uk/

If someone needs on-going paid help as part of their life they should be able to decide how the money that pays for that help is used.

If someone needs help to make decisions then decisionmaking should happen as close to the person as possible, reflecting the person's own interests and preferences.

The system of rules within which people have to work must be clear and open in order to make it easy for the person to take control of their own support. When someone is using their personalised budget they should be free to spend their funds in the way that makes best sense to them, without unnecessary restrictions.

People have a responsibility to explain their decisions and to share what they have learnt.

### Horizons of Culture Change

New Ideas— New Approaches Suppporting Innovation

National Federation of Voluntary Bodies

24 October 2007

John O'Brien

johnwobrien@gmail.com

find downloads, books, & DVD's

www.inclusion.com/jobrien.htm

for more free downloads follow the link on this page to

The Center on Human Policy

In placing the rising voice of people with intellectual disabilities in historical continuity with the struggles of the Miners of Castlecomer, Dream Time Studios provides the context & the promise of the changes we must make together.



From the struggle for equality comes friendship & unity

We must move our struggles from the shadows into the light.

We have repeatedly referred to a shift of culture. This indicates the depth & comprehensiveness of the work we must do. Technique & management have their roles to play in cultivating new contexts for action, but the necessary arts of leadership are, at their root, a matter of ethics.

Ethics is the quest of less and less trivial modes of human relatedness.

-Herbert McCabe, OP

The UN Convention directs us to reconsider our everyday practice in terms of I) shifting power, so that we are exemplary in our respect for the rights of the people whose life-chances we so strongly shape; and 2) encouraging marginalized people to cross boundaries & take up valued social roles in ordinary places of learning, work, play, civic life, political organization, & cultural expression.

Crossing Boundaries

Shifting Power

### Crossing Boundaries

In the discussions I heard in this conference, it is shifting power that generates the greatest energy & attracts the most attention. This seems reasonable given the emergence of advocates whose clear messages, confidently delivered, hold up a mirror to disrespectful practices, perpetuated by unthinking underestimation of the capacities of those we serve. There is so much to address on this dimension that it is perhaps understandable that we are less driven to attend to the value of personal inclusion —a value that figures less in the demands of advocates, whose own horizons are often bounded by the quest for better conditions in the service that currently structure their social world.

Messages
delivered with
confidence &
clarity

People who have found their voice offer the possibility of less trivial, more troubling relationships -though they can easily be discounted or dismissed.

Group support to speak out

FEAR

Demand for culture change

Awareness of everyday control & ? legitimacy

Our discussions indicate 3 distinct spheres of action for shifting power.

Influential in policy making & service management

In control of my assistance & the money that pays for it

Seen & treated as an equal by those who assist me

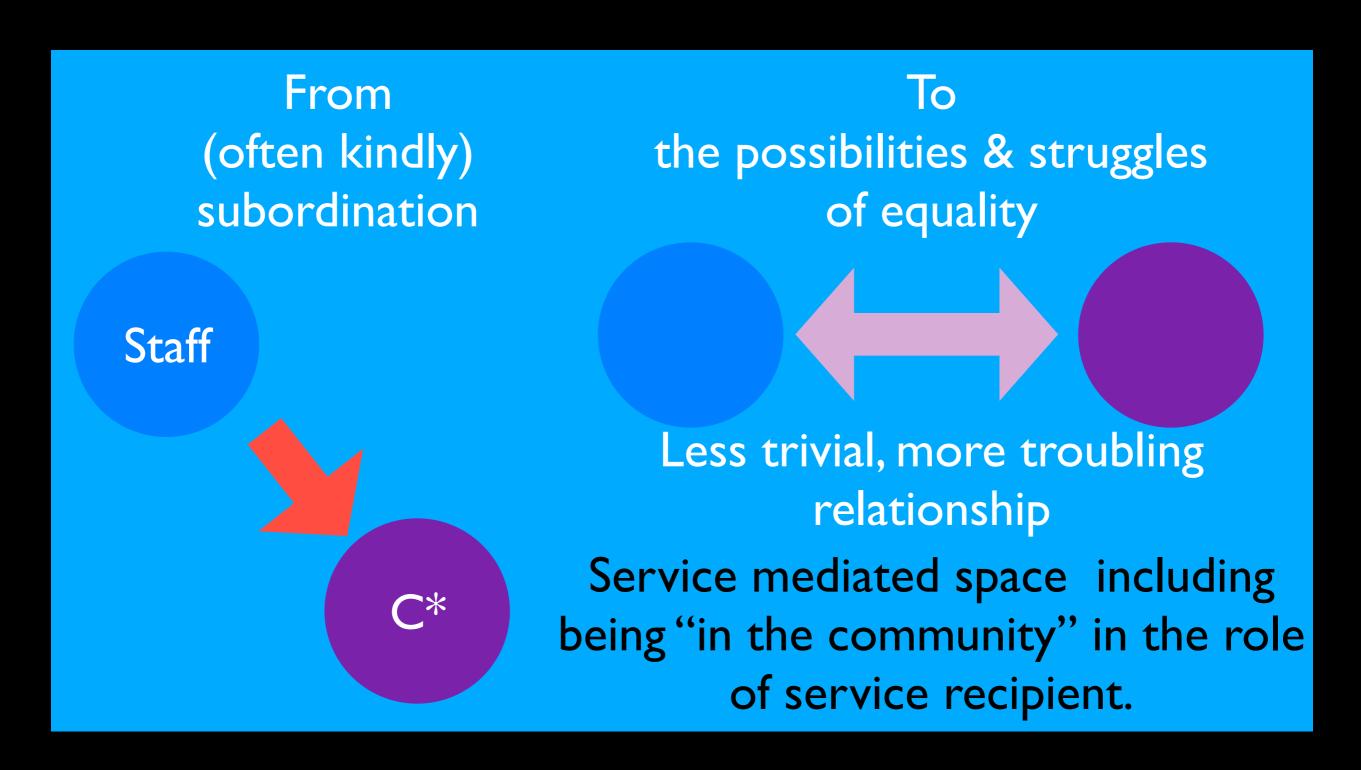
Freedom from disrespect & arbitrary control

Capacity to change services

Valued Roles and contributions in the rest of community life

Valued Roles and contributions among people with disabilities, families, staff

Freedom to contribute & change community



<sup>\*</sup> Client, Customer, Consumer

#### The Question of Inclusion

defines the horizon of the change we choose to engage will people experience greater influence over their conditions of assistance **AND**move into valued roles & good relationships in community?

